

Leadership Team			
Founder & President	Deb Newman	612-454-4402	DebN@newmanLTC.com
Finance and Facilities	Scott Newman	612-454-4403	ScottN@newmanLTC.com
Manager, Human Resources & Operations	Andrea Meger	612-454-4405	AndreaM@newmanLTC.com
Marketing Manager	Craig Roers	612-454-4406	CraigR@newmanLTC.com
Director of Sales & Business Development	Lori Gubash	612-454-4413	LoriG@newmanLTC.com
Operations Team			
Escalations: Operations	Andrea Meger	612-454-4405	AndreaM@newmanLTC.com
Case Management: Application Questions <i>If a case manager is not available, contact a NewmanLTC Wholesaler.</i>	Linda Forkey	612-454-4407	LindaF@newmanLTC.com
Case Management: Pending Business Status <i>If a case manager is not available, contact a NewmanLTC Wholesaler.</i>	Linda Forkey	612-454-4407	LindaF@newmanLTC.com
Appointments/Licensing	Andrea Meger	612-454-4405	AndreaM@newmanLTC.com
Commissions	Dean Smith	612-454-4410	DeanS@newmanLTC.com
Sales & Marketing Team			
Escalations: Sales	Lori Gubash	612-454-4413	LoriG@newmanLTC.com
Escalations: Marketing	Craig Roers	612-454-4406	CraigR@newmanLTC.com
Claims Questions/ Existing Policyholder Service	Rayette Law-Newman	612-454-4411	RayetteL@newmanLTC.com
Wholesalers—Contact For:			
Quotes/Comparisons	Anita Svoboda	612-454-4412	AnitaS@newmanLTC.com
Policy Language Questions	Paul Daus	612-454-4408	PaulD@newmanLTC.com
Multi-Life Programs	Debbie Hull	612-454-4415	DebbieH@newmanLTC.com
Underwriting Pre-Qualifications			
Carrier Supplies or Marketing Materials			
Competitive Information			
Marketing Campaigns & Programs	Craig Roers	612-454-4406	CraigR@newmanLTC.com
Website Issues	Dean Smith	612-454-4410	DeanS@newmanLTC.com
Newman Long Term Care Specialists			
Director of Sales	Lori Gubash	612-454-4413	LoriG@newmanLTC.com
Specialist	David Casperson	612-454-4414	DavidC@newmanLTC.com
Specialist	Lynn Devitt	612-454-4420	LynnD@newmanLTC.com
Specialist	Robin Devitt Allen	612-454-4425	RobinD@newmanLTC.com
Specialist	Marlys Fiterman	612-454-4422	MarlysF@newmanLTC.com
Specialist	Leslie Martens	612-454-4423	LeslieM@newmanLTC.com
Specialist	Wendy Zakariasen	612-454-4416	WendyZ@newmanLTC.com
Specialist (Iowa)	Rhonda Vry-Bills	515-957-9333	RhondaV@newmanLTC.com